

# Take your business to new heights

Global Air Freight Transportation



## Global Air Freight Transportation

Air Freight is an essential component in your supply chain for urgent or time-critical logistical challenges. By combining the speed of air with the cost savings of other modes, you can reduce inventory and improve your service offerings by fast response time at an affordable price.

By choosing Maersk Air Freight you benefit from:

- A single point of contact with global reach.
- Core Carrier programme with major airline partners around the world, which ensures high service levels and best possible uplift assurance.
- Highly reliable arrival and departure times.
- The most time efficient freight solution for many destinations around the world.





### There are multiple reasons to choose Air Freight, depending on your needs.



### Major product launch

Air Freight ensures the fastest delivery time coupled with the ultimate in visibility and security, getting your product into your customers' hands as soon as possible.



### **Production line outages**

If you are in dire need of a crucial part to keep a production line operating, delivering the missing components by Air Freight will ensure you get things moving as quickly as possible, minimising lost revenue due to delayed production.



### Other freight solutions fail

Despite the best planning, sometimes things can still go wrong at any point in a supply chain. When missing a delivery time is not an option, use Air Freight to make up lost transit time, and get your cargo delivered as per your original schedule.



### High value cargo

Accept nothing but the best for technology and electronics, high-end luxury goods and other high-value cargo. By choosing our Air Freight service, we offer you less risk for damage, better end-to-end visibility and control plus faster speed to market.



### **Charter services**

When your most urgent or large shipments require the exclusive use of an entire aircraft, our Air Charter service is ready to assist you.



Maersk operates a global hub-and-spoke network. We offer differentiating services via our strategically positioned hubs, avoiding congestion, staying in control and providing visibility at competitive price levels.

### **Benefits**

- Enhanced control around ground handling processes, resulting in fast turnaround times.
- Limit risk of theft and damage by building dedicated Maersk ULD's.
- Achieving overall lower cost thanks to multi origin consolidations.
- Larger consolidations shipped with our core carriers leads to the highest service priority.
- Deconsolidation of dedicated ULD's under own management.

Maersk also ships point-to-point globally within our network.





### **General Air Freight**

Most of our volume is routed through our Core Carrier programme strategic partners with whom we have deep and longstanding relationships. This enables us to secure capacity, control costs and attain high service levels for your product.

Our pricing models are simple and provide the options based on your time constraints and your budget. Whether your goods must be delivered as fast as possible or need speed at a more cost-efficient level, we have services designed to meet your expectations.



### **Priority Air**

### When TIME is critical

Airport to Airport transit times of typically 24-72 hours moved on the first available express service.



### **Premium Air**

### When you need FLEXIBILITY

Airport to Airport transit times of typically 72-120 hours with daily departures in most cases.



### **Economy Air**

### When COST matters

Airport to airport transit times of typically 120-168 hours: a consolidation service with weekly departures at the least.

### **Air Charter Service**

Our Air Charters Team can arrange one-off or repetitive charters in order to fulfil uplift requirements that cannot be dealt with in the regular Air Freight market.

### Main benefits of Air Charter:

- Choose when and where to fly
- A customized solution
- Meet any deadline
- Mobility
- Crisis management



Aircarft on ground



No scheduled flights available



Odd-sized cargo



**DG** Cargo



Combining air transportation with other transport modalities allows our customers to get the benefits of lower ocean and rail costs as well as fast the transit times of Air Freight.



### Ocean-Air

With our Ocean-Air services we offer the right balance between transit time and costs. Via our hub in Dubai we connect Asia to Europe, Africa and East Coast U.S. with a global Air-Network serviced by our core carriers. The Dubai ports are designed to move your cargo from vessel to aircraft as fast as possible 24/7, all year round.



### Rail-Air

Companies looking to transport goods from China to Europe can enjoy the benefits from newly established railway connections.

The product has 'best of both worlds' qualities, i.e. freight costs are lower than traditional Air Freight, and at the same time transit times by train are significantly shorter than traditional ocean freight.



### Truck-Air

To optimize cargo flows, we offer access to an extensive line haul network connecting our gateways and hubs.

Truck-Air is typically used for cross-border traffic (e.g. Cambodia to Thailand). The fixed departure days and transit times provide full clarity from start to finish.

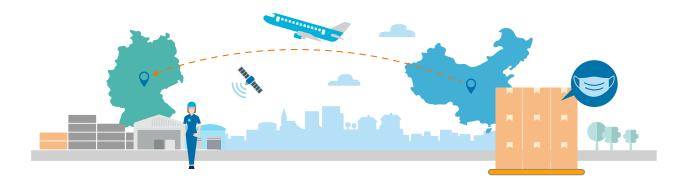
### Benefits, diversity and alignment

Our all-inclusive services include a single point of contact (no matter whether your cargo is onboard the vessel or aircraft), a single set of transportation documents and one unique shipment reference allowing you to easily track your shipment from origin to destination.

By combining Ocean-, Rail- and Road Transport modes with Air Freight we offer a variety of services which can benefit your specific needs.

### When delivering PPE, every minute counts

Expert coordination and seamless execution of this urgent air freight solution ensured 2 million PPE protective masks were delivered safely from Shanghai to Frankfurt in one day.



### The customer

Since opening its first store in 1913, our customer has established itself as a reputable retailer operating in international markets including Germany, Australia, the U.S. and China. It has over 7,000 stores worldwide. What distinguishes our customer from its competitors is its competitive pricing strategy without reducing the quality of its products. Today up to 80% of its products are sourced from China. This enables it to take advantage of economies of scale and source products more cost effectively.

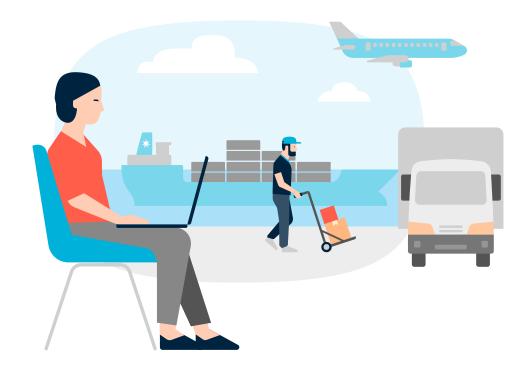
### The Challenge

The COVID-19 global pandemic has caused unprecedented disruption to normal life in all corners of the globe in 2020. As public health measures were put in place to combat the spread of the virus, the demand for PPE (personal protective equipment) surged exponentially, putting extreme pressure on both production and transportation. COVID-19 has also disrupted supply chains; as airlines announced flight cancellations and ocean carriers increased blank sailings, the ripple effects were felt across each aspect of the transportation industry. When our customer had an emergency shipment of 2 million masks in 800 cartons that needed to get from Shanghai to Frankfurt the next morning, they needed a logistics partner who was well-connected and could respond quickly to meet their urgent needs.

### The solution

The call was received in the morning. Recognising the extreme importance of getting the customer's shipment of PPE equipment where it was needed in the shortest time possible, an air freight solution was quickly designed, and the shipment given the highest level of urgency among internal response teams.

Maersk demonstrated seamless coordination across factories, partners and intermediaries to ensure timely arrival of the shipment at Shanghai airport that same day, which was successfully loaded and ready for take-off in record time. The team was extremely proud to be helping this customer protect what matters safely, during COVID-19.



### The result

The shipment arrived safely in Frankfurt the next day, on time without issues. This was their first air shipment with Maersk, but any reservations were quickly put to rest by the expert handling and operational excellence demonstrated by teams on the ground. The flawless execution of this extremely urgent shipment has earned our customer's trust and in Maersk, they have found the right partner with the right values for a long-term relationship to take the business to new heights. Keen to continue this success, our customer and Maersk are now exploring how to expand the horizons of their collaboration in new territories, as well as managing trucking, Customs House Brokerage and other new areas of supply chain and logistics in the coming years.

## Wheels up with air charter services from Thailand to Japan

Tailored air charter solution provides dedicated capacity and increased control for customers



### **Background**

Our customer is a global leading tire company, who is dedicated to sustainably improving the mobility of goods and people by manufacturing and marketing tires and services for every type of vehicle. It also offers a full range of innovative services and solutions that help make mobility safer, more efficient and more environmentally friendly.

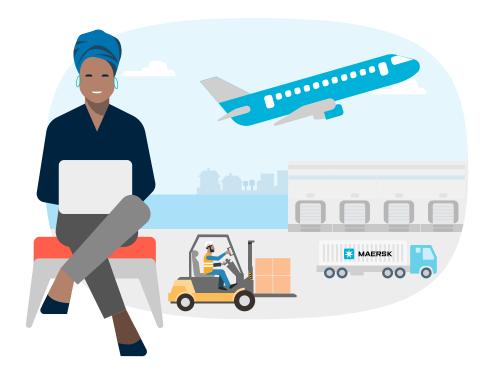
### The Challenge

The COVID-19 global pandemic has caused unprecedented disruptions to supply chains worldwide. As airlines announced flight cancellations and ocean carriers increased blank sailings, the ripple effects were felt across each aspect of the transportation industry. When our customer had an emergency shipment that needed to get from Thailand to their facility in Japan as soon as possible, they needed a logistics partner who could respond quickly with reliable and competitive solutions.

### The solution

Despite facing significant challenges including flight cancellations, cargo capacity constraints, equipment issues on ocean, and teams in different time zones working to coordinate this substantial order, the Maersk teams sprang into action. We were tasked with finding a solution with only the most suitable aircraft, while optimising and maximizing the load on each flight to achieve the lowest cost possible. The team quickly researched options and recommended movement via air charter solution which would meet their shipment's transit, cost and dimensional requirements.

The team took extra care to walk through the entire process, step by step, to ensure all necessary documentation and paperwork was correctly in place to prevent any delays with clearance. Thanks to the seamless collaboration, alignment amongst teams in Thailand and Japan, and the specific attention to every detail, Maersk teams worked around the clock over the weekend and got the first of 11 air charters off safely and on time.



### The result

The shipment was successfully delivered to the customer on time and without issues. This has demonstrated Maersk's ability to be a true leader of integrated container logistics, capable of designing solutions for customers through our strong collaboration across teams and multiple solutions. In challenging environments, such as the recent COVID-19 pandemic, Maersk remains customer-focused, providing value through insights, data, analysis and the hands-on approach of the team globally.

Now that air freight services are part of our product family, Maersk is superbly equipped to manage time-critical, oversized or high-value cargo transportation. By combining the speed of air with the cost savings of other modes, customers will be able to reduce inventory and improve their service offerings by fast response time at an affordable price.

### **Global Air Freight Transportation**

فالمنج وألم والأسري الموالة

Why Maersk Air Freight Transportation



Global footprint and network



Strategically positioned global gateways



Proud history of delivering in safe & compliant manner



In-depth industry expertise and experienced team



Dedicated charter operations and tailor-made services designed to meet your expectations



Carefully compiled Core Carriers program



TAPA A and/or C-TPAT certified, security from start to finish



Visibility, track and trace

### **Global Gateway**

We offer differentiating services via our strategically positioned gate ways, avoiding congestions, staying in control, providing visibility at competitive price levels.

- Enhanced control around ground handling processes, resulting in fast turnaround times.
- Achieving overall lower cost thanks to multi origin consolidations
- Deconsolidation of dedicated ULD's under own management.

# Atlantic Bridge Chicago Amsterdam Dubai Dubai Sydney

**Our Air Freight Services** 

### General Air Freight



**Priority Air** 

Airport to Airport transit times of typically 24-72 hours



**Premium Air** 

Airport to Airport transit times of typically 72-120 hours



**Economy Air** 

Airport to airport transit times of typically 120-168 hours

### **Air Charter Service**



- Choose when and where to fly
- Meet any deadline
- A customized solution

### **Combining Air Freight Services**



### Ocean-Air

- Offer the right balance between transit time and costs
- Via our hub in Dubai we connect Asia to Europe, Africa and East Coast U.S. with a global Air-Network serviced by our core carriers.

### Truck-Air

- The fixed departure days and transit times provide full clarity from start to finish
- Truck-Air is typically used for cross-border traffic (e.g. Cambodia to Thailand).

### Rail-Air

- Freight costs are lower than traditional Air Freight, and at the same time transit times by train are significantly shorter than traditional ocean freight
- Companies looking to transport goods from China to Europe can enjoy the benefits from newly established railway connections



## Security from start to finish

We care about the safety of your valuable cargo. Maersk Stations are either are TAPA A and/or C-TPAT certified or working on these levels.

- We prefer to handle cargo physically at our stations.
- We use the best security and cargo protection.
- We conduct weight checks at origin + destination.
- We use CCTV to monitor storage and handling.
- We record the ULD build-up with seal & ULD numbers.
- We use checklists to monitor cargo condition / quantity etc.

### **Contact us**

Ready to get a quote, or just want to hear a bit more about Maersk's Air Freight services? Contact our dedicated team of Air Freight specialists by sending an email to <a href="MaerskAirFreight@maersk.com">MaerskAirFreight@maersk.com</a>

### Need a quote?

Email us with your cargo type, cartons or pallets, one-off shipment or regular shipments, origin/destinations, and desired timeframe, and someone will reply to you ASAP.

